



TOURISM  
INVESTMENT  
OPPORTUNITIES  
2022



South African  
NATIONAL PARKS



A SUSTAINABLE  
NATIONAL PARK  
SYSTEM CONNECTING  
TO SOCIETY







## MINISTER'S FOREWORD

SANParks held its first Tourism Investment Summit in 2017 as part of its drive to attract a diversity of investors to its Public-Private Partnership Programme; the success of this Summit is evidenced in the number of new private sector partners that have since invested in several business opportunities in the tourism services of our national parks. This 2022 Tourism Investment Summit comes at a crucial time in the rebuilding of our economy following the devastation wrought by the Covid-19 pandemic.

The South African Economic Reconstruction and Recovery Plan has three phases: Engage and Preserve – which included a comprehensive health response to save lives and curb the spread of the pandemic; Recovery and Reform – which includes interventions to restore the economy while controlling the health risks; and lastly, Reconstruct and Transform – which entails building a sustainable, resilient and inclusive economy.

Support for tourism recovery and growth is a key priority of the Economic Reconstruction and Recovery Plan; initiatives such as this Investment Summit will in time, be recognised as critical bedrocks of the recovery of the sector.

With 20 national parks in seven of the nine provinces under its custodianship, SANParks' focus is not solely on the conservation of flora, fauna and cultural heritage. The national parks are also important catalysts for economic development particularly in the rural areas where the majority are located. SANParks employs over 4000 employees and its concessionaires, another 2100 employees; over 80% of the employees are recruited from neighbouring communities. Per annum, our concessionaires spend in the region of R 75 million with local community SMME's.

Biodiversity and healthy ecosystems are core to the sustainability and long-term growth prospects of the tourism sector. It is not a new concept that nature is important for the economy and so especially for a country like ours, where long term socio economic development is a key objective, we must put in place investments that safeguard nature and the critical ecosystem services that support our economies and our well-being.

The revenue from SANParks prior to COVID-19 amounted to R2.2 billion per annum and in 2017, 2018 we had 7 million (highest number to date) to SANParks, which was an exceptional year for tourism. In March 2020, just before COVID-19 hit, SANParks had 6.3 million visitors. In February 2022 we had 3.1 million and we are projecting to reach 3.35 million at the end of March 2022. This is an increase of 68% which shows us the economy is slowly adjusting to the COVID-19 implications.

### **Barbara Creecy**

Minister of Environmental Affairs



## SANParks BOARD CHAIRPERSON

The world over, the management of protected areas through a system of national parks continues to be the most effective tool for biodiversity conservation. SanParks continues to strive to be the premier conservation agency in the country and engages in efforts to manage South Africa's natural and cultural heritage in a manner that makes all South African proud.

Given fiscal constraints, competing demands and increasing demand to address societal challenges which include unemployment and poverty the government is no longer able to be the sole funder for the effective management of biodiversity and conservation efforts. In line with global trends, a diversification strategy was adopted over two decades ago. This includes bringing in tourism as a major contributor to augment government support to conservation agencies. In addition the contribution of philanthropic organisations, NGO, donor agencies have also played a pivotal role in funding conservation efforts and programmes.

To further diversify the revenue base the government, over two decades ago, the government introduced public private partnerships ("PPPs") as a mechanism to improve infrastructure, service delivery and the efficient use of under-utilised state assets. It is proven that, when developed and managed in a sustainable and responsible way, tourism can be instrumental in safeguarding biodiversity; South Africa and more specifically SANParks have employed this strategy with great success.

It was under these circumstances that the Department of Environmental Affairs and Tourism articulated the need for SANParks to prepare for a lesser dependence on state funding for fulfilling its core conservation mandate. This formed the basis of the SANParks Commercialisation Strategy which pivots on the Tourism PPP programme. In over twenty years, the SANParks Tourism PPP portfolio has expanded to 60 diverse projects spanning accommodation, restaurants, retail and activities. The revenues of the tourism activities within our 20 national parks, some under private ownership, others managed by ourselves, had in the period prior to the Covid-19 pandemic, enabled SANParks to rely on government funding of less than 20% of its total operational budget – effectively the entity had become virtually self-funded.

We hold this event as the tourism industry begins its recovery process following an extremely daunting period. It is with keen appreciation that I report that the recovery of the SANParks tourism business has surpassed previous targets and is currently at 50% of its pre-pandemic volumes and revenues. It is unlikely that this trajectory will reverse and we expect full recovery within three years. We are quickly getting back to business and with our partners we are confident that our recovery trajectory is going in the right direction.

I trust that by unveiling these 100 exciting business opportunities for your consideration, we are laying the foundation of a long and fruitful partnership with the majority of you.

### **Ms. Pam Yako**

SANParks Board Chairperson  
African National Parks



## SANParks ACTING CEO

### Dear Investor

Thank you for displaying an interest in the SANParks public-private partnership programme. I trust that in the business opportunities that are presented here, you will find at least one that appeal to you.

South African National Parks (SANParks) is a renowned global leader in biodiversity conservation and bases its management decisions on best available research. We employ scientists who, together with external research collaborators, produce about over 200 peer-reviewed scientific papers per year from the 350 research projects registered in our national parks. This sound environmental and social research is key to SANParks' ability to execute its critical mandate of protecting and managing South Africa's natural and cultural heritage.

For decades, conservation has become intertwined with tourism in a co-dependent relationship that is central to the sustainability of both disciplines. It is estimated that more than 50% of all tourists visiting a foreign country visit protected areas during their trip. Similarly, the returns from SANParks' tourism arm is a significant contributor to the sustainability of its conservation activities and social responsibilities.

Drawn to the hallmark of SANParks' pristine, unspoilt landscapes and abundance of wildlife, each visitor that passes through our gates contributes directly to the maintenance and sustainability of South Africa's conservation estate.

Managing over 15 000 beds, SANParks is indisputably a major player in South Africa's tourism industry; our position in the industry is further underscored by the fact that two of South Africa's iconic tourist attractions, namely Table Mountain National Park and Kruger National Park, are within our portfolio. In addition we are a part of Transfrontier Conservation Areas, cutting through national borders of countries such as Mozambique, Botswana, Zimbabwe, Namibia and Lesotho.

The National Environmental Management of Protected Areas Act (Act 57 of 2003) officially mandates SANParks to create destinations for nature-based tourism in a manner that is not harmful to the environment. In this vein, the SANParks Commercialisation Strategy was birthed in 2000 in a bid to enhance the parks as nature tourism destinations by diversifying tourism offerings in partnership with the private sector. Through this strategy, SANParks has earned, in the past twenty years, a total income of R1,394 billion through its public-private partnerships. This portfolio of PPP's has grown to 60 viable businesses ranging from cable cars, luxury lodges and restaurants to adventure activities. The revenue generated through these partnerships has contributed significantly to the funding of conservation the overall sustainability for SANParks.

We look forward to crafting new and additional partnerships with the private sector as we embark on this post-pandemic phase of recovery and growth.

We invite you to be part of this exciting new generation of PPP in the national parks where you can derive a return on investment while contributing towards sustainable conservation in South Africa.

### Dumisani Dlamini

Acting Chief Executive Officer  
South African National Parks



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# ACCOMMODATION

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# KRUGER NATIONAL PARK

*Mpumalanga and Limpopo*

Where nearly two million hectares of unrivalled diversity of life forms fuses with historical and archaeological sights – this is real Africa. The world-renowned Kruger National Park (KNP) offers a wildlife experience that ranks among the best in Africa. Established in 1898 to protect the wildlife of the South African Lowveld, this national park is a world leader in advanced environmental management techniques and policies.

As the flagship of South African National Parks, Kruger is home to an impressive number of species: 336 trees, 49 fish, 34 amphibians, 114 reptiles, 507 birds and 147 mammals. Man's interaction with the Lowveld environment over many centuries, from Bushman rock paintings to majestic archaeological sites like Masorini and Thulamela, is very evident in the Kruger National Park. These treasures represent the cultures, persons and events that played a role in the history of the Kruger National Park and are conserved along with the park's natural assets. Every year more than 1.8 million visitors flock to South Africa's leading game park.



The Kruger National Park straddles Limpopo and Mpumalanga provinces, around five to six hours' drive from Gauteng. Major centres nearby are Nelspruit and Phalaborwa.



### SKUKUZA SAFARI LODGE

The opportunity is for the management and operation of the Skukuza Safari Lodge and Nombolo Mdhuli Conference Centre in the Kruger National Park (KNP) for a period of ten years, through a management agreement.

*Investment ready project.*

**TYPE:** MANAGEMENT AGREEMENT



### PUNDA MARIA TREEHOUSE CAMP

Visitors can look forward to a unique experience in treehouse accommodation in the Punda Maria area. The opportunity exists for a catered accommodation product within the tree canopy. The camp will allow for a maximum of ten treehouses (comprising 20 guest beds), generously spaced to allow for privacy. Green design and operation principles will be applied during construction and operation.

*Investment ready project.*

**TYPE:** PUBLIC-PRIVATE PARTNERSHIP (PPP)



### PAFURI CAMP

The lush and tranquil Pafuri area has much to offer, including diverse scenery, rich cultural heritage and prime birding. The opportunity exists for the development, management, operation and maintenance of the Pafuri Camp, and includes the following tourism products:

- The Pafuri Border Camp.
- The Pafuri Picnic Site.
- A premium camping site.
- Walking trail camp.
- Events in the Pafuri region.
- Various guided activities.

*Investment ready project.*

**TYPE:** PUBLIC-PRIVATE PARTNERSHIP (PPP)



### LODGE CONCESSIONS

Six lodge concession contracts are coming to an end over the next few years, for which SANParks will be undertaking a retender process. Lodge concessions offer rights to operate luxury high-end lodges, with exclusive traversing areas. The lodge concession opportunities include:

- Jakkalsbessie Concession (currently operated as Lion Sands Kruger).
- Jock of the Bushveld Concession (currently operated as Jock Safari Lodge).
- Lwakhle Concession (currently operated as Lukimbi Safari Lodge).
- Mluwati Concession (currently operated as Imbali Safari Lodge).
- Mpanamana Concession (currently operated as Shishangeni Safari Lodge).
- Mutlumuvi Concession (currently operated as Rhino Walking Safaris).

*Investment ready project.*

**TYPE:** PUBLIC-PRIVATE PARTNERSHIP (PPP)



### SABIE RIVER GUEST HOUSES

SANParks is in the process of revamping four management houses on the banks of the Sabie River in Skukuza as guest houses, and will require assistance from potential Small, Medium and Micro Enterprises (SMMEs). Various opportunities have been identified for SMMEs, including structural renovations; garden landscaping; interior design and fittings; housekeeping; laundry; garden services; catering and guided activities.

*Investment ready project.*

**TYPE:** USER RIGHTS/ COMMUNITY-PUBLIC- PARTNERSHIP (CPP)/COMMUNITY-PUBLIC-PRIVATE-PARTNERSHIP (CPPPP)



### KNP GROUP CAMPING

SANParks is in the process of identifying sites for group camping throughout the KNP. Full Environmental Impact Assessments (EIAs) need to be done. Once approved, there will be opportunities for SMMEs to apply for mini-concessions to manage such group camping sites in the KNP.

The target market of group camp sites would primarily be tour operators, on a short- or long-term basis; however, they could also be used by the general public or by large groups for specific events. Based on the above concept, the preliminary capital expenditure required to develop a group camp site is estimated to be in the range of R750 000 to R1 250 000.

The specification includes a maximum of ten tents per group campsite (including staff tents). Each group campsite will have off-the-grid 'green' ablution and basic kitchen facilities.

Opportunities include:

- Construction of 'green' camping ablution facilities.
- Facilities management.
- Provision of meals (bush braais).
- Guided activities.
- Entertainment.
- Special events at such sites.

*Investment ready project.*

**TYPE:** CPP/CPPPP



### KNP PRIVATE CAMPING FACILITIES

There is an opportunity for SMMEs to apply for mini concessions to construct and manage eco-friendly 'green' off-the-grid and private ablution camping facilities as part of Phase One.

The following rest camps are part of Phase One:

- Lower Sabie (6)
- Punda Maria (12)
- Satara (16)
- Maroela (4)
- Letaba (6)
- Mopani
- Shingwedzi (12)

*Investment ready project.*

**TYPE:** CPP/CPPPP



### BABALALA CAMP SITE

The Babalala Picnic Site is situated in the north of the Park, between the Shingwedzi and Punda Maria rest camps. The opportunity exists to develop and operate an unfenced camp site, with a maximum of five sites. A shower facility can be added to the existing ablution block.

*Key project under preparation.*

**TYPE:** CPP/CPPPP



### SHANGONI CULTURAL CAMP

The opportunity consists of a 30-bed cultural camp in close proximity (5 km) to the new Shangoni Gate with access after gate closing time and offering food and beverages, as well as conference products. The Camp will complement the new Shangoni Gate and allow for a one-of-a-kind cultural camp where indigenous cuisine and traditional culture are showcased (sourced from the local communities outside Shangoni Gate). The Camp will link with camps in the north such as Mopani and Shingwedzi and will allow visitors the opportunity to view game in areas of the Park that were not accessible to the public for many years.

*Key project under preparation.*

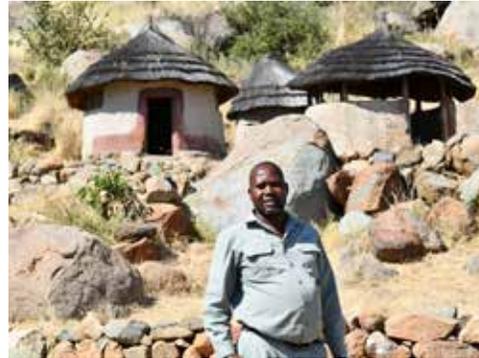
**TYPE:** CPPP

### RENTAL OF CAMPING EQUIPMENT FROM KNP GATES/MAIN REST CAMPS

To operate a rental facility for camping equipment from the gates and/or main rest camps. The offering may include services to set up camps on behalf of guests.

*Investment ready project.*

**TYPE:** PPP



### MASORINI CULTURAL HERITAGE SITE ACCOMMODATION

The Masorini Cultural Heritage Site is a late Iron Age site, situated on a prominent hillside 12km from the Phalaborwa gate on the tar road to the Letaba Rest Camp. The opportunity exists to upgrade and operate the existing rondawel accommodation at the site for tourism accommodation.

*Key project under preparation.*

**TYPE:** PPP



### KNP TOURISM ACCOMMODATION FACILITIES

SANParks is investigating a user rights model, which will include models for the funding of infrastructure development, maintenance and upgrades in exchange for user rights (to be defined). A potential opportunity exists to contribute funds towards the construction and refurbishment of the accommodation facilities in the KNP, in return for user rights.

*Key project under preparation.*

**TYPE:** USER RIGHTS



### TENTED CAMP AT REËNVOËL DAM

An opportunity exists to construct and operate overnight facilities in tented accommodation at Reënvoël Dam, with associated activities, such as mountain biking, night drives and walks.

*Key project under preparation.*

**TYPE:** PPP



# MARAKELE NATIONAL PARK

## *Limpopo*

Marakele National Park lies in the heart of the Waterberg Mountains, just 250 km from Johannesburg and 15 km north of Thabazimbi. The park was declared in 1994 and is still in a phase of consolidation but its picturesque setting creates a spectacular bushveld experience. It is considered to have substantial development potential due to its location and proximity to Gauteng, making it an ideal weekend or breakaway option. There are currently few activities offered in the park due to the limited road network; however, this has been prioritised to enable the visitor to experience the full wonder of the park.



Within three to four hours' drive from Gauteng, Marakele National Park is a malaria-free area where the Big Five can be seen.



### MARAKELE HALAAL LODGE

Build, operate and transfer (BOT) of a 30-bed lodge that will focus on requirements as set by the Muslim community i.e. a Halaal restaurant and prayer facilities will be required as part of the development. Due to the limited road network, the opportunity may require the building of internal roads. The term of the contract will be determined to allow for a fair return on investment by the investor.

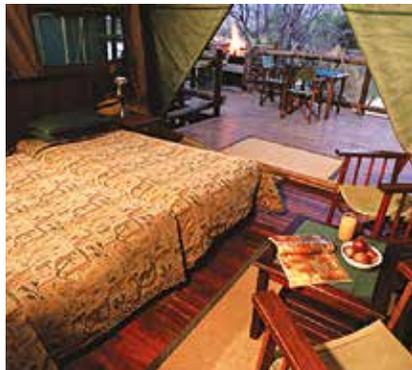
**TYPE:** PPP



### MARAKELE ACCOMMODATION UNITS

Construction of 30 self-catering units within the Park. Due to the limited road network, the opportunity might require the building of internal roads.

**TYPE:** User rights



### MARAKELE LODGE

Upgrade and operate the newly-purchased farm lodge. Ten units and a restaurant set-up currently exist on the newly-purchased land. The product is not complete and will require further refurbishment and investment.

**TYPE:** PPP



### MARAKELE CHALETS

An opportunity exists for the development of ten chalets. The Park does not have accommodation of client choice as it only offers tented units at this stage. The intended development is likely to attract more clients that are not interested in tented products. This will be five two-sleepers which comprise one bedroom, a kitchen and a lounge and five family units which comprise two bedrooms, a kitchen and a lounge.

**TYPE:** User rights



# MAPUNGUBWE NATIONAL PARK

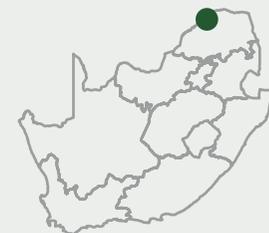
Limpopo



## MAPUNGUBWE ACCOMMODATION OPPORTUNITIES

Redesign, operate and transfer of a bouquet of accommodation establishments within the Park, which includes the Tshugulu and Little Mock lodges but could potentially also include a new lodge at Scrooda Dam. The term of the contract will be determined to allow for a fair return on investment by the investor.

**TYPE:** PPP





## GOLDEN GATE HIGHLANDS NATIONAL PARK (GGHNP) GLAMPING ADVENTURE

To develop and operate tent accommodation and camping in the Welgedacht Site of the GGHNP. The site, once and commonly used for 4x4 adventures, features a heritage house\ building with ablution facilities, a braai area, bomas, and outdoor shower facilities which require refurbishment to further enhance the commercial viability of the opportunity.

**TYPE:** PPP



## MALUTI CAMP SITE

To refurbish, replenish and operate the Maluti Camp Site which comprises of a guest house with four bedrooms, kitchen, dining hall, living room and bathroom. The camp also features a day picnic spot with ablution facilities.

**TYPE:** PPP\CPPP\Involvement of land claimants

# GOLDEN GATE HIGHLANDS NATIONAL PARK

## Free State

In the foothills of the Maluti Mountains of the northeastern Free State lies the Golden Gate Highlands National Park, taking its name from the shades of gold cast on the sandstone cliffs. The 32 690 ha park is home to a variety of mammals and birds, including the rare bearded vulture and bald ibis. The park is best known for its geological, geomorphological and paleontological heritage with rich geology dating back to 195–210 million years ago.

# CAMDEBOO NATIONAL PARK

Eastern Cape



## LAKEVIEW TENTED CAMP

An opportunity exists for bigger tents to be supplied to accommodate families (for example, to accommodate four guests in one tent). The investor will be required to take over the Tented Camp as whole and provide bigger tents.

TYPE: PPP



## DRIEKOPPE 4X4 TRAIL-RUSTIC CAMP SITE

An opportunity exists to develop, manage and maintain a camp with zero impact on the environment, with noise or service but with natural landscaping and off-the-grid services.

TYPE: PPP



## WINTERHOEK GUESTHOUSE

An opportunity exists to facilitate the management, reservations and leasing of the tourism product. Walks and game drives in the immediate surrounds are to be included.

TYPE: PPP



# MOUNTAIN ZEBRA NATIONAL PARK

Eastern Cape



## MOUNTAIN ZEBRA NATIONAL PARK (MZNP) BUSH CAMP\ TENTED CAMP\ WILDERNESS CAMP

To develop and operate camping facilities and tented accommodation with a proposal of complementing activities in line with the Park Management Plan and zoning.

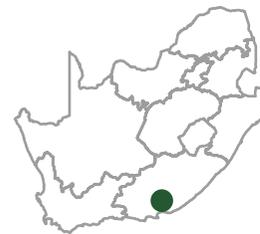
TYPE: PPP/CPPP



# ADDO ELEPHANT NATIONAL PARK

## Eastern Cape

Discover, experience and explore a world of diversity in one park. Now the third-largest national park in South Africa, Addo Elephant National Park (AENP) has expanded to conserve a wide range of biodiversity, landscapes, fauna and flora. Situated in the Eastern Cape, the park stretches from the semi-arid Karoo around Darlington Dam, over the Zuurberg Mountains and down through the Sundays River valley to the coast, to between the mouths of the Sundays and Bushman's rivers. Established in 1931 to save 11 elephants on the brink of extinction, it is now home to more than 350, as well as 280 Cape buffalo, black rhino, a range of antelope species and the rare flightless dung beetle. AENP is a perfect destination for the adventurous outdoor enthusiast and nature lover. The park receives about 231 000 visitors annually, of which 42% are international visitors.



Addo Elephant National Park is situated 72 km from Port Elizabeth and is the only park that is home to the Big Seven (Big Five plus the great white shark and southern right whale).



## DARLINGTON LODGE FACILITY

Operate and manage an existing farmhouse lodge from the Darlington section of the Addo Elephant National Park. The Lodge is fully-fledged with amenities such as ablution facilities, beds and a kitchen. There is sufficient space to build a swimming pool and braai facility.

**TYPE:** PPP



# AUGRABIES FALLS NATIONAL PARK

*Northern Cape*



## AUGRABIES OUTSOURCING OF SELF-CATERING UNITS

The layout and occupancy of Augrabies Main Camp lends itself to splitting up the camp in order to allow for a private company to operate units 1 to 17 as an exclusive lodge. The concept could be advertised and the private sector could propose a model for these units, which should be different to the other self-catering units (numbers 18 to 59). By making changes to the units, a different market may be attracted to the park. In light of this, SANParks will invite proposals and thereafter determine whether an open-tender route should be pursued. Proposals should, as a minimum, contain the following:

- Floor plans of units following refurbishment.
- A business case to demonstrate viability.
- A comparison of how the product will differ from the self-catering units managed and operated by SANParks

**TYPE:** PPP



# GARDEN ROUTE NATIONAL PARK

## *Eastern and Western Cape*

Known as one of the most beautiful stretches of shoreline in the world, the Garden Route on South Africa's south coast attracts more than 443 000 visitors a year. It is home to indigenous forests, lowland fynbos, a multitude of rivers and lakes, pristine beaches and rugged mountains. The region's marine protected areas and mountain catchment areas are of national importance. The Garden Route National Park (GRNP) incorporates three distinct areas: Knysna, Wilderness and Tsitsikamma.



Located close to the city of George, Garden Route National Park embraces various coastal towns, from Sedgefield in the west to Storms River in the east.

## WILDERNESS SECTION



### ACCOMMODATION FACILITY ERF 428, SOUTHSIDE STREET

Flood-resilient accommodation (raised from the ground) – unique product.

The Private Party can charge a fee for overnight stay at this facility.

**TYPE:** PPP



### CAMPING DECKS AT MILLWOOD HUT IN FOREST EDGE

To develop four to six camping decks in the forest (similar to Diepwalle camp decks). All amenities are available at the hut. The Private Party can charge a fee for the rental of decks to campers. They can also organise camping retreats and will be responsible for their own marketing and advertising.

**TYPE:** PPP



### MOTHER HOLLY GUEST COTTAGE

Opportunity to operate, manage and maintain Mother Holly and Pit Street to utilise as accommodation units.

**TYPE:** Management Agreement



### CAMPING DECKS AT DIE KRAAL IN GOUDVELD

Opportunity to construct non-invasive camping decks with basic amenities at Die Kraal, close to the Jubilee River.

The Private Party can charge a fee for the rental of decks to campers. They can also organise camping retreats and charge a fee for overnight stay or offer packages for a few days.

**TYPE:** PPP



### TREEHOUSES IN GOUDVELD FOREST

Opportunity to build treehouses as unique accommodation products in the park. The Private Party can charge a fee for overnight stay at the facility.

**TYPE:** PPP



### SOLITUDE CAMPING SITES IN GOUDVELD FOREST

Opportunity for fully self-contained eco-tourist camping with camping trailer or van to use singular identified areas within the catchment and forest, providing an "elite solo outdoor wilderness" experience. The Private Party can organise camping retreats and charge a fee for overnight stay or offer packages for a few days/overnight stay.

**TYPE:** PPP

## KNYSNA SECTION



### THESEN ISLAND ACCOMMODATION FACILITY

Opportunity to build, operate, manage and maintain an accommodation facility at Thesen Island. The Private Party can charge a fee for overnight stay at the facility.

**TYPE:** PPP



### LUXURY HOUSEBOAT IN THE KNYSNA ESTUARY

An opportunity exists for the development of a luxury five-star catered houseboat experience in the Knysna Estuary. The Private Party can charge a fee to guests for overnight stay.

**TYPE:** PPP



### MOBILE TENTED EVENT CAMPS

Short-term event camps in luxury mobile tented units in identified sites in Diepwalle and Harkerville areas, possibly also in Brenton coastal area contractual park. These camps would be suitable for events linked to outdoor guided activities and wellness retreats.

**TYPE:** PPP



### ACCOMMODATION UNITS ALONGSIDE THE KNYSNA ESTUARY

An opportunity exists to convert the building on erf 211 (following the resolution of legal issues first) to an accommodation unit or to purchase an existing hotel alongside the estuary to convert into self-catering family units.

The Private Party can charge a fee to guests for overnight stay.

**TYPE:** PPP/User rights



### CAMPSITE AT HARKERVILLE

Campsite units on the upper end – each with own ablution and kitchen area, located on the edge of the forest.

The Private Party can charge a fee for the rental of campsite. They can also organise camping retreats and charge a fee for overnight stay or offer packages for a few days/overnight stay.

**TYPE:** PPP



### TREETOP CHALET/UNITS

Opportunity to set up treetop chalets for accommodation in Harkerville Forest. There is currently one four-star unit. There is an opportunity for four to five more units to be located in this area, built as wooden chalets or alternatively as treehouses in the canopy. The Private Party can charge a fee for overnight stay at the chalets.

**TYPE:** PPP/User rights



### LUXURY GUESTHOUSE BRENTON-ON-SEA

Purchase existing guesthouse with views of the Buffalo Bay and Brenton area as well as the Knysna Estuary, located in the contractual national park area and the endangered Knysna sand fynbos. There are possibilities to link with activities such as bird watching, guided hikes, mountain biking and butterfly tours. The Private Party can charge a fee to guests for overnight stay.

**TYPE:** PPP/User rights



## HOERIKWAGGO ACCOMMODATION WITH RELATED TOURISM ACTIVITIES

To invest capital to develop, operate and maintain existing camps as separate commercial entities:

- Upper and lower washhouses (boutique hotel, spa, conferencing, interpretive museum with related tourism activities).
- Silvermine (accommodation and coffee shop with related tourism activities).
- Slangkop and Smitswinkel (backpackers/youth development accommodation).

**TYPE:** PPP

CPPP – THIS OPPORTUNITY SHOULD IDEALLY BE A CPPP TARGETING THOSE ASSOCIATED WITH THE HISTORICAL CULTURE AND HERITAGE OF THE SITE.

## CAPE POINT VISITOR ACCOMMODATION OPPORTUNITIES

To invest capital to create opportunities for visitor accommodation with related tourism activities within the Cape of Good Hope Section of Table Mountain National Park.

**TYPE:** PPP

## DA GAMA PEAK

To invest capital to develop, operate and maintain an accommodation product with related tourism activities within the Cape of Good Hope Section of Table Mountain National Park.

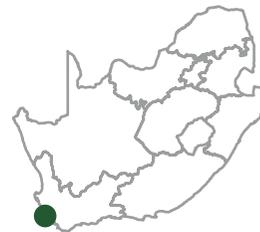
**TYPE:** PPP/CPPP

# TABLE MOUNTAIN NATIONAL PARK

## Western Cape

This natural World Heritage Site is a haven of magnificent mountains plunging into crystal seas fringed with the bleached white sands of the Cape Peninsula. Voted one of the New 7 Wonders of Nature in a global contest, Table Mountain National Park (TMNP) attracts more than four million visitors a year. The mountain chain stretches from Signal Hill in the north to Cape Point in the south, and is a must-visit for anyone in Cape Town, local or international. From open-access hikes and beautiful forest walks to pristine picnic areas and secluded picturesque accommodation facilities, there is plenty to do, see and experience throughout the park.

Table Mountain National Park cradles the city of Cape Town and offers beaches, mountain peaks and forests within easy drive of the CBD.





# WEST COAST NATIONAL PARK

*Western Cape*

## DUINEPOS CHALETS

To invest capital to develop, operate and maintain accommodation facilities in the West Coast National Park.

**TYPE:** PPP/CPPP

## LANGEBAAAN LODGE

To invest capital to develop, operate and maintain accommodation with a conference centre and associated tourism activities/ facilities at Erf 304 in the West Coast National Park.

**TYPE:** PPP/CPPP



# TANKWA KAROO NATIONAL PARK

*Western Cape*

## TANKWA GUEST FARM

To invest capital to develop and maintain the existing infrastructure for accommodation and related tourism activities at Oudebaskraal and Soekop in the Tankwa Karoo National Park.

**TYPE:** PPP/CPPP

# ACTIVITIES



# KRUGER NATIONAL PARK

*Mpumalanga and Limpopo*



## SPA FACILITY

The beauty of nature heals, restores and energises tired bodies and minds. The opportunity exists for a spa/wellness facility to service camps in the northern region of the Park, including Olifants, Letaba and Mopani.

*Investment ready project.*

**TYPE:** PPP



## ADVENTURE MOTORCYCLE TOURS

There is an increasing need by many people to escape from the intensity and stress of corporate life, with many of these people turning to nature for this reprieve or escape. There is also an increasing sector of people who also want to escape and experience nature by motorcycle. The fast growing sector of "adventure motorcyclists" are very often nature lovers and motorcycle enthusiasts who combine these two passions in a single experience. The result of this is an "environmentally conscious motorcyclist". The opportunity exists to operate a guided adventure motorcycle tour over the winter months. Trails will be confined to management roads to limit impact on other guests.

*Investment ready project.*

**TYPE:** PPP



## QUAD BIKING TRAILS

There is a popular demand for adventure activities in the park. Quad biking offers a new way in which to explore the KNP. The opportunity exists for an operator to offer guided quadbiking trails. Electric quad bikes are to be used to reduce noise pollution.

*Investment ready project.*

**TYPE:** PPP



## MOUNTAIN BIKING (MTB) ACTIVITIES

MTB is an untapped and modernistic market that can help to attract guests to the KNP by providing an inclusive interpretative experience to guests who enjoy adventure activities.

### PHASE 1:

SANParks is developing MTB trails at identified rest camps (Skukuza, Satara, Letaba, Pretoriuskop and Mopani). SMME opportunities have been identified for the supply, delivery, maintenance and servicing of mountain bikes.

### PHASE 2:

Mini-concession opportunity to operate guided mountain biking trails on demarcated routes from entrance gates (Crocodile Bridge, Malelane, Phabeni, Orpen and Punda Maria). Trails could be combined with guided walks and further value add opportunities. Guests to either bring their own bikes or hire from operator.

*Investment ready project.*

**TYPE:** CPPP/PPP



## OPEN SAFARI VEHICLES (OSVS)

Transformation in the OSV industry has been slow. SANParks is committed to the transformation of all its operations and its relationships with suppliers and partners. To this end, it will implement measures to assist the transformation process within the OSV industry, focusing on reducing barriers that impact on operations. Transformative solutions within the OSV sector, focusing on reducing barriers that impact on operations, include:

- Reduction of annual permit fees.
- Discounting of fees to black women-owned and youth owned OSVs.
- Availing of SANParks-owned OSV quota for SMMEs to conduct guided game drives through gates into the Park.

*Investment ready project.*

**TYPE:** Annual permit



## EVENTS

Various opportunities exist to host commercially operated events in the park, including:

- Conferences, weddings, group events, concerts and fundraisers e.g. golfing events.
- Sporting/competitive events/races. e.g. the KNP half-marathon.
- Social bush activities e.g. musical events.
- Organised/special events.
- Traversing events – crossing/accessing any part of the Park during an event/transfrontier/cross-border events.
- Productions, film or photographic shoots.

Further opportunities for the provision of goods and services for KNP-managed events, such as fly camps, equipment, catering, etc.

*Investment ready project.*

**TYPE:** Event permit



## BOAT CRUISE ON PIONEER DAM

SANParks is investigating the opportunity to offer a boat cruise or floating deck on the Pioneer Dam at the Mopani Rest Camp.

*Potential future opportunity.*

**TYPE:** PPP



## VIRTUAL GAME DRIVE EXPERIENCE

To develop and provide virtual game drive experiences through which the customer base signs up at a fee. The commercial viability of the opportunity could be improved through advertising and potential partnerships with KNP concessions.

*Investment ready project.*

**TYPE:** PPP

## CULTURAL HERITAGE ACTIVITIES

The KNP is rich in cultural heritage assets, including paleontological and numerous archaeological sites covering the early, middle and late Stone Ages, as well as the Iron Ages. The opportunity exists to provide cultural heritage related products and experiences.

*Potential future opportunity.*

**TYPE:** CPPP/PPP

## UNDERGROUND HIDES

An opportunity exists to develop and operate underground hides at selected locations, such as the Pioneer Dam. This product will cater to the niche photography market, while providing guests with a unique game viewing/bird-watching experience. To improve the commercial viability of this opportunity, part of the hide could be sectioned off for exclusive use by photographers and/or as an overnight hide.

*Potential future opportunity.*

**TYPE:** PPP



# MAPUNGUBWE NATIONAL PARK

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*Limpopo*

## MAPUNGUBWE ACTIVITY AND ACCOMMODATION OPPORTUNITY

Building of a replacement treetop walk, which could include sleep out decks for eight people. This could potentially be packaged with the other Mapungubwe accommodation opportunities if not viable alone. The term of the contract will be determined to allow for a fair return on investment by the investor.

**TYPE:** PPP

## MAPUNGUBWE TRAINING/ENVIRONMENTAL EDUCATION

To construct accommodation targeting the youth (but not limited to youth only). The operator will be required to provide a variety of appropriately accredited environmental education products for primary and secondary school learners. In addition, the operator may also create a ranger academy for guests to national parks with a variety of training courses focused on environmental skills. The training courses are aimed at visitors who want to enhance their appreciation of the bush while acquiring field skills such as tracking and identifying wildlife. The opportunity will include the development of a curriculum that will attract people from all over the world to develop unique skills.

**TYPE:** PPP/CPPP

# MARAKELE NATIONAL PARK

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*Limpopo*

## MARAKELE ACTIVITY HUB

Development and operation of an activity hub at the Marakele Gate from where an array of activities can be undertaken. Activities could include hiking and running trails, horse riding, kloofing, mountain biking, paragliding, rock climbing, stargazing, hot air ballooning, birding tours, rock art tours and other activities as outlined in the Park Management Plan as acceptable. Included in this is the potential to rent out camping equipment/campers to guests, allowing them to camp/enjoy particular activities without having to purchase their own gear (for example, backpacking equipment, tents and caravans).

**TYPE:** PPP

## MARAKELE BACKPACK HIKING TRAILS

There is infrastructure suitable for backpack hiking trails that can accommodate a maximum of ten people. The Private Party will be allowed to assist to plan, market and operate the trail.

**TYPE:** PPP



# GOLDEN GATE HIGHLANDS NATIONAL PARK

*Free State*

## SPORTS TOURISM

Invitation of unsolicited sports event management bidders with major expertise in management and sports marketing, to propose development, marketing and implementation of sports events such as:

- Run races, half marathons, ultramarathons, family runs.
- Trail running races, obstacle races.
- Competitive mountain biking.
- Cycling races.
- Mountain trails and climbing.
- Motor bikes adventures.
- Swimming.
- Childrens' races, etc.

The GGHNP is an ideal sports hub destination due to its location, landscape and the existing accommodation infrastructure that includes a hotel and various activities.

**TYPE:** PPP

## 4X4 DRIVE TRAIL

To develop and operate the 4X4 drive in Golden Gate with a refreshment offering.

**TYPE:** PPP\CPPP\INVOLVEMENT OF LAND CLAIMANTS

# MOUNTAIN ZEBRA NATIONAL PARK

*Eastern Cape*

## BUSH BRAAIS

To supply OSVs for morning and night drives and to provide bush meal experience to guests.

**TYPE:** PPP/CPPP

# AUGRABIES FALLS NATIONAL PARK

*Northern Cape*

## AUGRABIES ECO ADVENTURE OPPORTUNITIES

Exclusive operation and management of activities in the Park - an array of activities can be undertaken. Activities could include abseiling, rock climbing, quad biking, hiking trails as well as activities linked to the bridge, such as a swing across the falls.

**TYPE:** PPP

## AUGRABIES BRIDGE

To construct a suspension bridge over the Augrabies Gorge, below the Falls in order to unlock opportunities with the Riemvasmaak community and to increase visitation to the park (also outside of the wet season when the falls are the main attraction). Profit sharing for this investment needs to be determined.

**TYPE:** User rights



# GARDEN ROUTE NATIONAL PARK

*Western Cape*



## WILDERNESS SECTION



### TREETOP WALK-IN GOUDVELD INDIGENOUS FOREST WITH BIRD HIDES

Based on the concept at Grootvadersbosch, an opportunity for walkways and bird hides to be constructed above the canopy or in the canopies, which could double up as overnight accommodation and for day visitors to birdwatch. To improve the commercial viability of this opportunity, part of the hide could be sectioned off for exclusive use by photographers and/or as an overnight hide.

**TYPE:** PPP



### UTILISING NORTH CAMP OUT OF SEASON AS FUNCTION VENUE

Opportunity for public to utilise the North Camp (when the camp is closed, off-season) for private functions or events at a monthly fee. SANParks will then make the camping and accommodation units available for extra revenue. The Private Party can organise and host events/exhibitions and charge exhibition fees and attendance fees to guests.

**TYPE:** PPP



### FISHING CHARTER

Opportunity for catch and release fishing in Swartvlei.

The Private Party can charge guests a fee for a guided fishing experience (including the use of fishing vessels and tools).

**TYPE:** PPP



### CANOEING

Opportunity to offer canoe tours in the Touw River and associated lake system. The Private Party can charge guests a fee for hiring of canoes.

**TYPE:** PPP



### HORSE TRAILS

Opportunity to offer horse riding trails at Beervlei. A fee can be charged to guests participating in the horse riding trails.

**TYPE:** PPP/Permits



### KLEINKRANTZ PARAGLIDING PRECINCT

Opportunity to offer a paragliding activity at Kleinkrantz.

The Private Party can charge a fee to guests partaking in the paragliding activity.

**TYPE:** PPP/Permits



### 4X4 TRAIL

4X4 route for high clearance vehicles in Farleigh.

There is an existing trail that can be upgraded and extended. The Private Party can host events and charge a fee to participants.

**TYPE:** PPP



### TARENTAAL OPEN AIR THEATRE

Development of an open air theatre at the Tarentaal Day Visitors' area.

**TYPE:** PPP

### TOUW RIVER MILE

Opportunity for a swimming mile event at the Touw River. The idea is to swim a mile to the North Camp. At the North Camp there will be food stalls, which will pay a daily rate to SANParks. The event organiser will generate revenue from event fees and the SANParks will generate revenue from accommodation, stall fees and conservation fees from spectators.

**TYPE:** PPP



# GARDEN ROUTE NATIONAL PARK

*Eastern and Western Cape*

## TSITSIKAMMA SECTION



### BOAT CRUISE

Opportunity for a boat cruise in the ocean to enjoy the gorgeous sunset in Tsitsikamma. The Private Party can charge guests a fee to participate in the boat cruise.

**TYPE:** PPP



### AQUARIUM

Opportunity for an aquarium to display various types of aquatic animals and plant species. The Private Party can charge entrance fees to the aquarium and possibly host events and other creative means to generate further revenue.

**TYPE:** PPP



### CABLE CAR

The Park does not have enough parking close to the restaurant at the Storms River. An opportunity exists for a cable car that can transport guests from the gate down to the restaurant.

The Private Party can charge a fee for the cable car ride.

**TYPE:** PPP



### 4X4 TRAIL IN SOETKRAAL

Opportunity to set up a 4x4/drift trail in Soetkraal which is an already disturbed area suitable for this type of activity.

The Private Party can charge a fee to guests and host events.

**TYPE:** PPP



### SUSPENSION BRIDGE WALKING TRAIL WITH ZIPLINE

Opportunity to set up a suspension bridge attached to the big trees (walking suspended in the air) in the Tsitsikamma Forest to include bird watching, etc. A zipline is proposed from the view point across the Storms River mouth gorge back to the restaurant area.

The Private Party can charge a fee for guests to use the suspension bridge and zipline.

**TYPE:** PPP



### WATER-BASED ACTIVITIES

Opportunity for water-based guided activities i.e. windsurfing, diving, parasailing, snorkelling and scuba diving (in certain areas of the MPA).

The Private Party can charge a fee to guests participating in the activities.

**TYPE:** PPP



### DOLPHIN AND WHALE WATCHING

Dolphin and whale watching in certain areas of the MPA. The Private Party can charge a fee to guests looking to have a guided tour to see whales.

**TYPE:** PPP



# GARDEN ROUTE NATIONAL PARK

*Western Cape*



## KNYSNA SECTION

### PERCHERON HORSE TRAILS IN THE DIEPWALLE OR HARKERVILLE FORESTS

Percheron horses were used for logging of timber by the old foresters. This unique cultural experience could be offered for people to experience the largest continuous area of indigenous forest on horseback.

The Private Party can offer guided tours and charge a fee to guests.

**TYPE:** PPP

### 4X4 TRAIL GARDEN OF EDEN (GOE) TO DIEPWALLE

This 4x4 trail starts near the GoE area and ends in the Diepwalle area, travelling through the indigenous forest and fynbos. It is an easy trail without much technical difficulty but presents an opportunity for a catered, scenic guided drive with stops at a river and in clearings along the way.

The Private Party can offer packages for access to the trail and catering.

**TYPE:** PPP

### MOTORISED FLOATATION PLATFORMS FOR PARKING CARAVANS IN THE WATER (CATAMAVAN)

Opportunity for a Private Party to provide motorised floatation platforms for parking land vans, camper vans and caravans in the water at Knysna and Swartvlei. Guests can come with their own transport and lodging (such as caravans) and park overnight for a day or two on the water, en route to their destination. The Private Party can build the platforms and charge a rental fee for overnight stay.

**TYPE:** PPP



# AGULHAS NATIONAL PARK

*Western Cape*

## AGULHAS LIGHTHOUSE PRECINCT

To operate any of the three vendor stalls as commercial tourism adventure facilities.

**TYPE:** CPP – This will be locally advertised opportunities to broaden the scope of empowerment

# TANKWA KAROO NATIONAL PARK

*Western Cape*

## TANKWA KAROO NATIONAL PARK EVENTS

Various opportunities to host commercially operated events in the park, including sporting events, among others.

**TYPE:** Event permit



# WEST COAST NATIONAL PARK

*Western Cape*

## MALGAS AND JUTTEN ISLANDS

To invest capital to operate and maintain jetties safely at Malgas and Jutten Islands and refurbishing of historic buildings on both islands can be included if required by the operations. This opportunity includes boat trips around the Kraalbaai Lagoon in the West Coast National Park.

**TYPE:** PPP/CPPP

## WEST COAST NATIONAL PARK GUIDED ACTIVITIES

Various opportunities to host commercially guided tours in the park, including stargazing, among others.

**TYPE:** CPP



# TABLE MOUNTAIN NATIONAL PARK

## Western Cape

### iCYCLE ADVENTURE PPP

To invest capital for the commercial use of the Mobile Mountain Bike Rental Facility with related tour guide services at the Table Mountain National Park. Several sites can be negotiated with management. The EME Private Party is requested to operate and maintain the facility and equipment.

**TYPE:** PPP/CPPP

### HELICOPTER LANDING SITE

To invest capital to develop helicopter flips within the Cape of Good Hope Section of the Table Mountain National Park. The sites are at Buffels Bay and Platboom.

**TYPE:** PPP/CPPP

### BUFFELS BAY OR BORDJIESRIF SLIPWAY FOR BOATING AND KAYAKING ADVENTURE ACTIVITIES

To invest capital to operate and maintain tourism adventure activities within the Cape of Good Hope Section of the Table Mountain National Park.

**TYPE:** PPP/CPPP

### 12-SEATER BICYCLE WITH GUIDED TOURS

To invest capital to operate and maintain a bike with a minimum of eight people and a maximum of 12 people and provide two-hour trips, stopping at one or two viewing points along the route. Sites to be negotiated with management.

**TYPE:** PPP/CPPP

### KAYAKING ADVENTURE ACTIVITY

To invest capital to operate and maintain kayaking rentals and guided tours at Oudekraal in the Table Mountain National Park.

**TYPE:** CPP – this should be a locally advertised opportunity to broaden the scope of empowerment

# RESTAURANT & RETAIL





# KRUGER NATIONAL PARK

*Mpumalanga and Limpopo*

## PICNIC SITE AT MATHEKENYANE

The Mathekenyane Hill is a popular viewpoint, offering magnificent views of the surrounding landscape. The opportunity exists to develop the viewpoint as a larger get-out point for guests by constructing a picnic site at the bottom of the hill, with a walking trail up to the viewpoint. The opportunity may also include a kiosk facility, providing drinks and snacks for guests.

*Investment ready project.*

**TYPE:** CPPP/CPP

## BRANDED ENVIRONMENTALLY-FRIENDLY DRINKING WATER DISPENSING

The opportunity exists to provide a more environmentally-friendly model for drinking water. This will involve dispensing water into a variety of environmentally-friendly containers as opposed to the use of plastic bottles. The opportunity could include partnering with restaurant and retail facilities, as well as supply of drinking water for conferencing and events.

*Investment ready project.*

**TYPE:** CPPP/CPP

## FOOD VENDING VANS

To provide mobile food and beverage services from a vending van. The opportunity could be offered at locations such as at gates and at staff villages, but specifically excludes rest camps and picnic sites where food and beverage services are already available.

*Investment ready project.*

**TYPE:** CPPP

# MARAKELE NATIONAL PARK

*Limpopo*

## MARAKELE SHOP

The current shop has been renovated and extended. It is suitable for the sale of basic necessities for guests and could be operated by an operator who has the required skills in retail.

**TYPE:** PPP

## MARAKELE DAY VISITOR SITE

This will include a day visitor swimming pool and recreational area for the Park. It will be located near the current picnic site. An opportunity for a retail facility is included.

**TYPE:** User rights



# GARDEN ROUTE NATIONAL PARK

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*Western Cape*

## WILDERNESS SECTION

### TARENATAAL SEASONAL POP-UP RESTAURANT AND “RIVER-FRONT BAR”

Development of a pop-up restaurant at the Tarentaal day visitor area. The Private Party can set up a pop-up restaurant during peak season to cater for guests in the Park.

**TYPE:** PPP

### POP-UP SHOP

Pop-up shop over the Easter weekend and in season from 10 December to 10 January. The Private Party can bring own mobile kiosk to sell light refreshments, ice, firewood and other supplies.

**TYPE:** PPP

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## KNYSNA SECTION

### THESEN ISLAND RESTAURANT

Opportunity for a Private Party to operate and maintain a restaurant facility located in Thesen Island. The Private Party will be required to do some renovations to the building and also bring in the necessary equipment, furniture and fittings that are required to operate the restaurant.

**TYPE:** PPP



# AGULHAS NATIONAL PARK

*Western Cape*

## AGULHAS LIGHTHOUSE PRECINCT

To invest capital to operate and maintain the retail shop and restaurant, in the Agulhas National Park.

**TYPE:** PPP/CPPP

# WEST COAST NATIONAL PARK

*Western Cape*

## FOOD TRUCKS

To invest capital to offer on-the-go food, snacks, and non-alcoholic beverages at Preekstoel, Tsaarsbank, and Kraalbaai in the West Coast National Park.

**TYPE:** CPP – this should be a locally advertised opportunity to broaden the scope of empowerment



# TABLE MOUNTAIN NATIONAL PARK

*Western Cape*

## GROOTE SCHUUR ESTATE TEA ROOM AND RESTAURANT WITH RELATED TOURISM ACTIVITIES

To invest capital to operate and maintain the Groote Schuur Estate Tea Room and Restaurant with additional tourism-related activities such as functions, among others, in the Table Mountain National Park.

**TYPE:** PPP/CPPP

## FOOD TRUCKS WITH OPEN CAFÉS

To invest capital to operate and maintain food trucks with open cafés to sell coffee and confectionaries at gates to clients. Commercial interest at Newlands, Kloofnek and Cecilia Forest, Signal Hill, and Tafelberg Roads in the Table Mountain National Park.

**TYPE:** CPP – this should be a locally advertised opportunity to broaden the scope of the empowerment permit system

## LISTER'S TOKAI

To invest capital to operate and maintain a coffee shop with relevant cultural interpretation at the Tokai Arboretum in the Table Mountain National Park.

**TYPE:** CPP – this should be a locally advertised opportunity to broaden the scope of empowerment

# MULTI-USE FACILITIES

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# KRUGER NATIONAL PARK

*Mpumalanga and Limpopo*

## PHABENI PRECINCT

The KNP is investigating potential options for the Phabeni Precinct, an area of approximately 600ha adjacent to the Phabeni Gate. Potential opportunities could include:

- Construction and operation of additional staff accommodation and administrative facilities, for which KNP has a great need.
- Development and operation of environmental education products.
- Operation of a variety of products, such as team building, adventure activities, biking trails, etc.

*Potential future opportunity.*

**TYPE:** PPP/CPPP

## PHALABORWA ACTIVITY HUB

The Phalaborwa Activity Hub will enrich the experiences of park visitors and diversify the range of activities on offer. It will be located on the periphery of the KNP, south of the existing Phalaborwa Gate entry point. Bordered by the KNP on one side and the town of Phalaborwa on the other, the activity hub will be accessible to people staying both inside and outside the park. The hub will be in keeping with the KNP's ethos of responsible tourism and activities will have as close to zero environmental impact as possible.

The following contemporary activities with excellent interpretation are envisioned for the activity hub:

- Archery.
- Mountain biking (guided and non-guided).
- Microlight flights (in close vicinity).
- Spa treatments.
- Mining tours.
- Community tours.
- Game drives.
- Cultural tours (including Albasini).
- Various shows at the amphitheatre including drumming, reptile education, food preparation, cheese making, belt/leather- and knife- making, and indigenous games (teaching and playing), as well as the facilities of a beer brewery and wine bar.
- Bush braai.
- Hiking (guided and non-guided).

In addition to these activities, the following accommodation will be on offer, with an aim to diversify the current SANParks accommodation offering:

- Backpackers' lodge.
- Mobile tented-safari area.
- Overlander area.

*Key project under preparation.*

**TYPE:** PPP



# GARDEN ROUTE NATIONAL PARK

*Western Cape*

## KNYSNA SECTION

### GARDEN OF EDEN PRECINCT

An area for development of a safe parking area along with refreshment, business and possible retail opportunities. A bridge would need to be constructed over the N2 to allow people to safely travel from the parking area to the GoE boardwalk through the indigenous forest. There is also the possibility for a fuel station to be located in this area – a feasibility study would need to be conducted first to judge demand above the existing fuel facilities in Knysna, Harkerville and Plettenberg.

The retail/business aspect has sufficient commercial value, however the building of a bridge across the N2 may be too costly for the operator. Unless some kind of infrastructure development fund is secured for the bridge and parking area across the N2, this opportunity may not be commercially viable.

**TYPE:** PPP

### WEDDING AND EVENT VESSEL IN THE KNYSNA ESTUARY

An opportunity for a vessel – possibly a luxury megayacht - to be moored alongside the SANParks public Thesen Island jetty, with short cruises in the estuary. This vessel could be used to host functions such as weddings and other celebrations. Small conferences and meetings could also be held.

**TYPE:** PPP

### GRASS AREA EVENT SPACE NEXT TO THE THESEN ISLAND RESTAURANT

A 955m<sup>2</sup> grass area which can be used to host events such as concerts and outdoor food or activity fairs. The concert performers could also potentially perform from a vessel on the estuary while spectators are located on the grass area. The Private Party could host events and charge an entrance fee.

**TYPE:** PPP

### AQUARIUM AND CONFERENCE VENUE, THE PLINTH, KNYSNA ESTUARY

The concrete plinth in the Knysna Estuary adjacent to the grass area on Thesen Island could be used to construct a three-storey building, with the lower level partially underwater; the ground level used as an interpretive and retail space and the upper level used as a conference or meeting venue. The building could also be used to host events. The Private Party can charge entrance fees.

**TYPE:** PPP



# BONTEBOK NATIONAL PARK

## Western Cape

### BONTEBOK NATIONAL PARK (BNP), DIE STROOM

To invest capital to operate and maintain the Die Stroom functions venue with related tourism activities i.e. mountain bike and canoe hire, among others, in the BNP.

**TYPE:** PPP/CPPP

# WEST COAST NATIONAL PARK

## Western Cape

### GEELBEK PRECINCT

To invest capital to develop, operate and maintain accommodation facilities, a restaurant, curio shop, and multipurpose functions centre with related tourism activities in the West Coast National Park.

**TYPE:** PPP/CPPP

# TABLE MOUNTAIN NATIONAL PARK

## Western Cape

### TMNP CAPE POINT PPP

To invest capital for the commercial use of the Cape Point tourism facilities, including a restaurant, retail shops (three), and funicular offerings, within the Cape of Good Hope Section of Table Mountain National Park.

**TYPE:** PPP/CPPP

### TOKAI MANOR PRECINCT

To invest capital to operate manage and maintain the multi-use, eco-tourism facilities with related tourism activities in the Table Mountain National Park.

**TYPE:** PPP/CPPP

### SIGNAL HILL PRECINCT

To invest capital to develop, operate and maintain a restaurant, events, and upgrade the bulk infrastructure services at the Summit of Signal Hill in the Table Mountain National Park.

**TYPE:** PPP/CPPP

### FUNCTION AND WEDDING PROPOSALS

To invest capital to operate and maintain functions/wedding proposals at specific sites within the Cape of Good Hope Section of Table Mountain National Park.

**TYPE:** Event permit

### TMNP KLOOFNEK PRECINCT

To invest capital to develop, operate and maintain a multi eco-tourism hub including boutique style accommodation, coffee shop/restaurant, retail, and related tourism facilities/activities in the Northern Section of the Table Mountain National Park.

**TYPE:** PPP/CPPP

# OTHER

## KRUGER NATIONAL PARK

### *Mpumalanga and Limpopo*

#### GREATER KRUGER GAME MEAT SALES

The Skukuza Meat Processing Facility is a registered abattoir, historically used to process meat from game off-takes within the KNP. To improve the viability of the facility, there is the opportunity to position the Skukuza Meat Process Facility within the Greater Kruger Game Meat Market, thereby acting as a primary driver for the wildlife economy and for socio-economic beneficiation of the region. This will require the

establishment of a commercial operation for sale of game meat by upgrading the abattoir and providing opportunities for game meat processing for surrounding game farms.

*Investment ready project.*

**TYPE:** PPP/CPPP

#### BENEFICIATION AND SALE OF WILDLIFE PRODUCTS

With the development of a Greater Kruger Game Meat Market, there are further opportunities for the beneficiation of skins and other aspects of wildlife products, which could be supplied from the Skukuza Meat Processing Facility and other neighbouring game reserves and game farms. This would require the establishment of processing factories,

such as tannery and leather as well as horn workshops, to beneficiate and sell wildlife products. A possible location for such facilities is located nearby Orpen.

*Investment ready project.*

**TYPE:** PPP/CPPP

#### KNP WAREHOUSE AND LOGISTICAL HUB

KNP Warehouse and Logistical Hub: "SANParks is investigating the potential of a BOT model for its KNP warehouse facilities. To operate a central hub on KNP's behalf, from which appointed community enterprises will collect and deliver to the rest of the Park." Should read "SANParks is investigating the potential of a BOT model for its KNP warehouse facilities, to operate a central hub on KNP's behalf, from which appointed community enterprises will collect and deliver to the rest of the Park."

*Investment ready project.*

**TYPE:** PPP/CPPP/CPP

#### STAFF ACCOMMODATION ACROSS KNP

SANParks is investigating a BOT model for the construction and management of additional staff accommodation across the park.

*Investment ready project.*

**TYPE:** PPP



## MAREKELE NATIONAL PARK

### *Limpopo*

#### MARAKELE ROADS

52km of existing gravel tourist road upgrade (paving and concrete drift where necessary).  
80km of new tourist roads.

**TYPE:** User rights







**South African  
NATIONAL PARKS**

[www.sanparks.org](http://www.sanparks.org)

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